



1 Batterymarch Park, Quincy, MA 02169-7471

John Q. Sample
Executive Sales Director
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Anytown, MA 01234-5678

Dear John Q. Sample:

You have a tough and responsible job. People's lives are in your hands. Property protection systems are part of many of your projects. Clients and colleagues ask you questions all the time that require you to have access to the latest and sometimes previous editions of NFPA® codes and standards.

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Manager, Technical Engineering
Liberty Mutual Property, Weston, MA

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(over, please...)

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Thomas W. Jaeger, P.E.
President, Jaeger & Associates, LLC
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Cordially,



C.A. Faber
Director
National Fire Codes® Subscription Service

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— Pete Willse, P.E., Director of Research
GE Global Asset Protection Services
Hartford, CT



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— William Koffel, P.E., FSFPE
Koffel Associates, Inc., Elkridge, MD

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Why Subscribe?

Economics

If your work affects the safety of the public and the protection of property from fires and other hazards you will need to reference NFPA codes and standards at some point. Which ones? Who knows for sure? Unless your work is very routine in a single area of expertise you will need access to many NFPA codes and standards.

Do you keep buying NFPA documents as the need arises and then buy the updates when they change, which they will? Since 25% of the codes change each year, this can become expensive and absorb a lot of your time. Time that could be spent working. So buying and updating standards is not a good use of your time.

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